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**To:**            **Darin Crawford**  
                    **Assistant Superintendent for Support Services**

**From:**        **Kay Alarcon**  
                    **Assistant Director of Procurement Services**

**Date:**        **March 8, 2023**

**Re:**            **Fertilizer and Pesticides**  
                    **Annual Contract #23-05-6350RFP**

The following proposals were received and opened at 10:00 a.m., Wednesday, February 22, 2023, as advertised and specified in documents concerning **Annual Contract #23-05-6350RFP Fertilizer and Pesticides**. The proposals received are located on pages 2-3.

Award contracts to each of the vendors listed at the price and discount noted.

<sup>a</sup> Primary vendor award based of overall evaluation committee recommendation.

<sup>b</sup> Second vendor award based of overall evaluation committee recommendation.

<sup>c</sup> Bid price has been converted to specified unit price.

**Recommendation:**            **Harrell's LLC**  
   **Heritage Landscape Supply Group,**  
   **INC.**

**Funding:**                            **Bond Funds, M & O Funds**

**Estimated Expenditure:**            **\$200,000.00**

**Contract Term:**                    **May 1, 2023 - April 30, 2024**

**Renewal:**                            **4 Years**

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**Line 1 Agency Price Item Top Choice Insecticide: Granule for control of fire ants and mole crickets in turf grass**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
Harrell's LLC	1	50 Lb. Bag	\$0.00
<u>[ALT1] Heritage Landscape Supply Group, INC. (Heritage Professional Products Group)</u>	1	30Lb. Bag	<b>\$53.55</b> <sup>a</sup>
<u>[ALT2] Heritage Landscape Supply Group, INC. (Heritage Professional Products Group)</u>	1	30 Lb. Bag	<b>\$72.00</b> <sup>a</sup>
SiteOne Landscape Supply	1	50 Lb. Bag	\$89.95
<u>Heritage Landscape Supply Group, INC. (Heritage Professional Products Group)</u>	1	50 Lb. Bag	<b>\$91.11</b> <sup>a</sup>

**Line 2 Agency Price Item Celcius Herbicide: Broad spectrum selective herbicide used to control weeds on athletic fields**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Heritage Landscape Supply Group, INC. (Heritage Professional Products Group)</u>	1	10 Oz. Bottle	<b>\$125.80</b> <sup>b</sup>
<u>Harrell's LLC</u>	1	10 Oz. Bottle	<b>\$125.80</b> <sup>a</sup>
SiteOne Landscape Supply	1	10 Oz. Bottle	\$166.40

**Line 3 Fertilizer, Blend 10-0-0 100% s: Ammonium Sulfate +.95 Ronstar**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PERCENT OFF</u>
<u>Heritage Landscape Supply Group, INC. (Heritage Professional Products Group)</u>	1	50 Lb. Bag	<b>0.0%</b>
SiteOne Landscape Supply	1	50 Lb. Bag	0.0%
<u>Harrell's LLC</u>	1	50 Lb. Bag	<b>0.0%</b>

**Line 4 Fertilizer, Blend 21-0-0-24(S) 100% Ammonium Sulfate**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PERCENT OFF</u>
SiteOne Landscape Supply	1	50 Lb. Bag	0.0%
<u>Harrell's LLC</u>	1	50 Lb. Bag	<b>0.0%</b>
<u>Heritage Landscape Supply Group, INC. (Heritage Professional Products Group)</u>	1	50 Lb. Bag	<b>17.84%</b>
Nelson Plant Food	1	50 Lb. Bag	45.0%

**Line 5 Fertilizer, Blend 15-5-10 50% polyon-44.5 2%FE Ingredients: Ammonium Sulfate 21-0-0 24(S)40% FE Muriate of Potash 0-0-60 Triple Superphosphate 0-46-0 Dolomitic Limestone 0-0-0 Poly Coated**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PERCENT OFF</u>
<u>Heritage Landscape Supply Group, INC. (Heritage Professional Products Group)</u>	1	50 Lb. Bag	<b>0.0%</b>
SiteOne Landscape Supply	1	50 Lb. Bag	0.0%
<u>Harrell's LLC</u>	1	50 Lb. Bag	<b>0.0%</b>
[ALT1] Nelson Plant Food	1	50 Lb. Bag	45.0%

**Line 6 Fertilizer, Blend (22-2-10) 50% polyon-44.5 2%FE Ingredients: Ammonium Sulfate 21-0-0 24(S)40% FE Muriate of Potash 0-0-60 Triple Superphosphate 0-46-0 Dolomitic Limestone 0-0-0 Poly Coated**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PERCENT OFF</u>
<u>Heritage Landscape Supply Group, INC. (Heritage Professional Products Group)</u>	1	50 Lb. Bag	<b>0.0%</b>
SiteOne Landscape Supply	1	50 Lb. Bag	0.0%
<u>Harrell's LLC</u>	1	50 Lb. Bag	<b>0.0%</b>
[ALT1] Nelson Plant Food	1	50 Lb. Bag	45.0%

**Line 7 Herbicide, 41%/59%: Water-soluble mixture to be applied as a foliage spray for control or destruction of most herbaceous plants. Design Guide: Roundup-Pro**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>[ALT1] Heritage Landscape Supply Group, INC. (Heritage Professional Products Group)</u>	1	30 Gallon Drum	<b>\$921.20</b> <sup>a, c</sup>
<u>Heritage Landscape Supply Group, INC. (Heritage Professional Products Group)</u>	1	30 Gallon Drum	<b>\$994.57</b> <sup>a</sup>
SiteOne Landscape Supply	1	30 Gallon Drum	\$1,096.75

**Line 8 Herbicide, 75%/25%: Water-soluble mixture for control of nutsedge. Design Guide: Certainty**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
Harrell's LLC	1	3 Oz. Bottle	\$0.00
SiteOne Landscape Supply	1	3 Oz. Bottle	\$91.15
<u>Heritage Landscape Supply Group, INC. (Heritage Professional Products Group)</u>	1	3 Oz. Bottle	<b>\$93.82</b> <sup>a</sup>

**Line 9 Herbicide, 75%/25%: For control of certain broad leaf weeds and goosegrass in Bermuda Turf. Design Guide: Sencor 75**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Harrell's LLC</u>	1	5 Lb. Container	<b>\$456.44</b> <sup>a</sup>
<u>Heritage Landscape Supply Group, INC. (Heritage Professional Products Group)</u>	1	5 Lb. Container	<b>\$651.11</b> <sup>b</sup>
SiteOne Landscape Supply	1	5 Lb. Container	\$800.87

**Line 10 Herbicide, 80%: Surfactant. Design Guide: Surf Aid**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Heritage Landscape Supply Group, INC. (Heritage Professional Products Group)</u>	1	2.5 Gallon Container	<b>\$52.00</b> <sup>a</sup>
SiteOne Landscape Supply	1	2.5 Gallon Container	\$74.39

**Line 11 Insecticide, .088%/99.12%: Granule bait used to destroy ant mounds by acting as part of the ant food chain that eventually is carried to the queen. Design Guide: Amdro**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Heritage Landscape Supply Group, INC. (Heritage Professional Products Group)</u>	1	25 Lb. Bag	<b>\$476.67</b> <sup>a</sup>
SiteOne Landscape Supply	1	25 Lb. Bag	\$563.75

Line 12 Insecticide, 0.1%/99.9%: Granule bait used to destroy ant mounds by acting as a juvenile growth hormone ingested by the worker ants. Design Guide: Advion

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
SiteOne Landscape Supply	1	12 Lb. Bag	\$283.86
<u>Heritage Landscape Supply Group, INC. (Heritage Professional Products Group)</u>	1	12 Lb. Bag	<b>\$326.09</b> <sup>b</sup>
<u>Harrell's LLC</u>	1	12 Lb. Bag	<b>\$351.76</b> <sup>a</sup>

Line 13 Insecticide, 0.129%: For spot control of wasp nests. Design Guide: PT515 Wasp Spray

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Heritage Landscape Supply Group, INC. (Heritage Professional Products Group)</u>	1	Can	<b>\$8.58</b> <sup>a</sup>
SiteOne Landscape Supply	1	Can	\$8.80

Line 14 Marking Chalk 100%: Chalk for marking baseball fields, football fields, etc. This item shall be palletized for delivery. Include palletizing charge in bid price. Design Guide: Pro's Choice Superbrite

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
SiteOne Landscape Supply	1	50 Lb. Bag	\$6.00
<u>[ALT1] Heritage Landscape Supply Group, INC. (Heritage Professional Products Group)</u>	1	50 Lb. Bag	<b>\$8.97</b> <sup>a</sup>
<u>Heritage Landscape Supply Group, INC. (Heritage Professional Products Group)</u>	1	50 Lb. Bag	<b>\$9.77</b> <sup>a</sup>

Line 15 Turf Marker: Colorant for herbicide application. Application rate of to ounce per 1,000 square feet. Design Guide: Blue Dye

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
SiteOne Landscape Supply	1	2.5 Gallon Container	\$54.91
<u>Harrell's LLC</u>	1	2.5 Gallon Container	<b>\$81.92</b> <sup>a</sup>
<u>Heritage Landscape Supply Group, INC. (Heritage Professional Products Group)</u>	1	2.5 Gallon Container	<b>\$105.63</b> <sup>b</sup>